

> Topic introduction

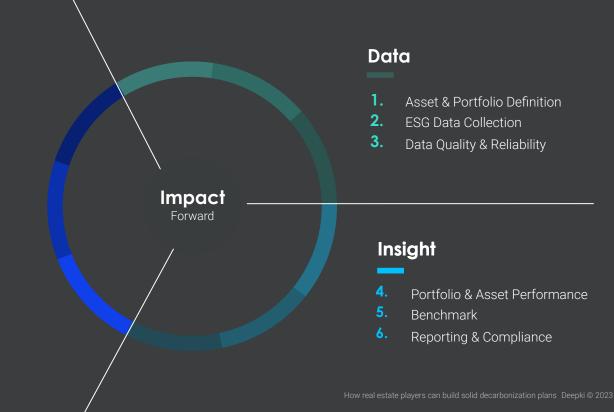
Round table

Closing remarks





Decarbonization planning and execution is the final step of Real Estate players' sustainability journey







Today's focus:

Net Zero Strategy Investment Plan

Action Follow-up

Action

Decarbonization planning is challenging because of the size of Real Estate portfolios and the availability of resources



Volume

Actionable action planning on a large portfolio is still new and mobilises multiple actors as FM, AM, PM, and consultants



Expertise

It needs a specific expertise to identify and assess actions and engineering firms have **limited**



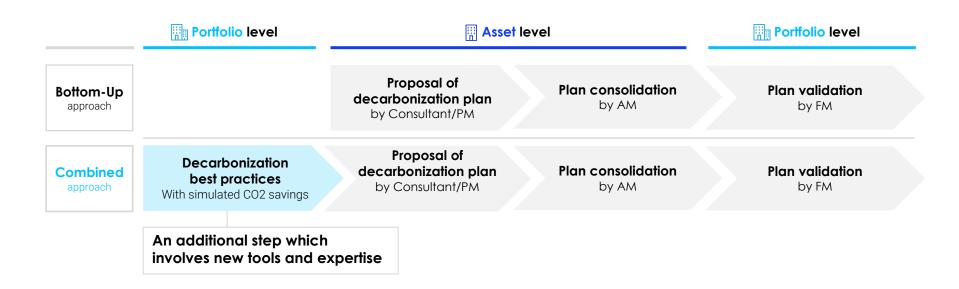
Money

Budget estimating is challenging and in the current macroeconomic context, investment **need prioritization**





Updating current approaches with the pre-identification of typical actions will help streamline and accelerate







Decarbonization planning requires an specific approach

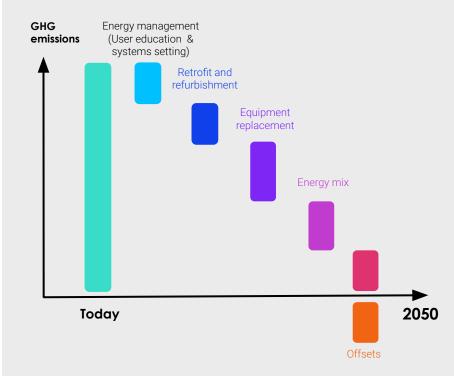
Actions must respect a logical sequence

A standard decarbonation strategy is based on a global logic, starting with quick-wins and prerequisites (e.g. BMS and energy settings), focusing first on decreasing energy needs (e.g. Insulation) and then on equipment replacement (e.g. heating system) and eventually adjusting with fine-tuning actions (e.g. green energy)

Portfolio strategy must be asset-based

To optimise impact and costs at the portfolio level, it is important to ensure that the optimum sequence is applied to all assets. But to do this, we need to be able to analyse and take into account the specific characteristics of each asset in the portfolio.

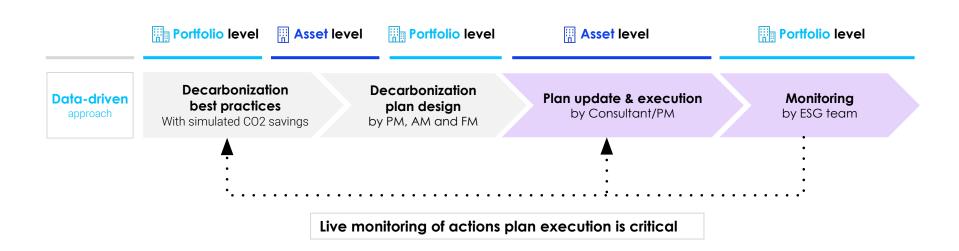
Optimum action sequence for a net zero pathway Illustrative example







Defining CAPEX plans is only the beginning: achieving net-zero targets will require precise execution and monitoring







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Round table: How real estate players can build solid decarbonization plans



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Question 1:

Before building decarbonization plans, what are the key prerequisites that should not be missed?





Question 2:

How are decarbonization plans typically built in your organization?





Question 3:

Which standard approaches/good practices can be identified at portfolio level?





Question 4:

How do decarbonization plans impact the whole life cycle of real assets?





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Thank you

